

## CAIRNS

27 Lake Street

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## Well done team!

Our Cairns and Port Douglas teams had a night out to celebrate another successful quarter. A scrumptious seafood dinner was enjoyed by all at Tha Fish restaurant on the Pier and the wine flowed freely. Darren Gertler was presented with the Gold Sales Award and our Property Management teams all achieved their targets well above the expected. Congratulations to the whole team!



## OFFICE EXPANSION

The Cairns office has recently had a make-over with the existing 17 desks being removed, carpet replaced and a spruce up throughout. Now the 28 new desks are filling quickly as our team continues to expand.



## Property listings up

A recent survey completed by RP Data Property Services claims that the interest rate rises have started to have an impact on Australia's property market. 34,000 properties were listed for sale in the two weeks to February 25, compared with 26,000 for the same period last year. The impact on the Cairns market has so far

been limited, but a rise in listings has definitely been noted with the high number of properties advertised lately in the Cairns Post. RP Data research has stated QLD property listings have jumped by 38% and if consumers are concerned about interest rate rises and inflation, now might be the time to sell.

## TOWNSVILLE

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New research undertaken by Colliers International has named Townsville number one in the top ten regional hotspots.

Townsville, which has experienced an 18.5 per cent median house price growth a year in the past five years, grabs top spot due to its diverse economic base and strong population growth.

The town is expected to receive a further 800 military personnel by 2010 with 700 support staff to further boost the already booming economy.

Another reason Townsville is such great value is the residential vacancy rate is 2% and population growth is around 3%.

## Rise set to slow...

The growth in Townsville house prices may be about to slow this year, but the city's unusual circumstances still make it appealing to property investors. Figures from RPData show the median house price for Townsville at December 2007 was \$345,000. It grew by 21% during

the course of the year, from \$285,000 in 2006, an impressive result for any property market. But local agents believe such heady price growth is unsustainable in 2008. Investors are unlikely to be put off by a slowing in price growth. Townsville's economic and business fundamentals are still strong and will continue to underpin demand for housing.

## Welcome to the team!

**We are very excited to welcome John Amadio, Charlee Royan, Tiffany Deligny and Rikky-Lee Wilson to our team.**

John and Charlee have recently commenced with us in our Cairns Office. John is a very experienced Real Estate Agent and brings with him a wealth of knowledge. Due to our continued growth of our Property Management area Charlee has commenced in the role of Receptionist/Trainee Property Manager. Charlee completed high school last year she has also worked in positions which she has developed strong customer service skills.

Rikky-Lee and Tiffany recently commenced in our Townsville office. Rikky-Lee has taken on the role of Receptionist. Rikky-Lee is an experienced receptionist with great customer skills. Tiffany has joined the Sales Team she is a dynamic professional with previous real estate sales experience along with an established career as a Personal Trainer and Aerobics Instructor. No doubt she will be able to whip us into shape.

We are extremely excited to have everyone join us and we look forward to working with all of our new staff members in our dynamic team.

## PORT DOUGLAS

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30 Wharf Street  
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## Star loves Port

Matthew McConaughey loved his six-month stint in Australia shooting *Fool's Gold*. "Port Douglas was my favourite — Four Mile Beach, the locals I met. Your culture is just cool, you don't take things too seriously," McConaughey said during a relaxed and friendly chat in Santa Monica. "You have that sort of nature of, 'Yeah mate, let's just dive into it.' And some of you pretend you're just winging it but you're not. You all know exactly what you're doing. Your country's got a bite to it. It's still wild like that. And I think that comes across in your culture. Just in the people there. I dig that. There's nothing real delicate. And I like it."

# Call for airstrip in Port

Due to Port Douglas and Mossman expanding tourism industry the call for a local airstrip has been renewed. Steve Trezise of Jowalbinna Station and Rock Art Safari Camp has said that the lack of a local airport was preventing visitors from enjoying a full tourism experience. The idea has previously been rejected due to suspected pollution threats and a lack of a suitable site.



## New faces at CBBR



John Amadio



Charlee Royan



Tiffany Deligny



Ricky-Lee Wilson

## We have moved...

Our Port Douglas team are now settling in to their new office on Wharf Street. The new position is definitely more prominent and easy to find. Come on in, have a chat to our friendly staff and check out our new office. We would also like to welcome to the team Helen Randall, Port's most experienced Property Manager. Over the next few months Helen will work on establishing a large rent roll with Coldwell Banker Barrier Reef Realty.